

CHANGE = OPPORTUNITY

from the desk of Harald Braun



[Confidentiality notice](#) | [View archives](#)

Hello. It is a privilege for me to be writing to you as the new president and CEO of Harris Stratex Networks. I would like to take this opportunity to introduce myself and say a few words about how change brings opportunity.

I have spent my entire career in the dynamic global telecommunications industry. Prior to joining Harris Stratex, I served as president and CEO of Siemens Networks LLC and most recently as senior executive in Nokia Siemens Networks North America. For more than two decades, I held management and senior executive positions in Siemens organizations in North America, Europe and Asia. I began my telecom career as an engineer at Deutsche Telecom in my native country of Germany. Today, I am making this career change with pride and high expectations, as I see great resources and opportunity at Harris Stratex.

I step into this job at a critical time for Harris Stratex. We must perform and regain the confidence of our shareholders. Clearly we have challenges—financial, operational and competitive—that will test us. But we also have real strengths in technology innovation, global scale, breadth of portfolio and market leadership. Most importantly, we have a talented workforce with a unique blend of knowledge, global expertise and experience. There is no doubt in my mind that we can respond vigorously to our opportunities.

I am here to make changes that will accelerate the growth of our business and ramp up our momentum worldwide. In the coming weeks I will be formulating a 100-day action plan that addresses critical company issues. I will be holding a series of meetings and workshops to get to know people and processes firsthand and to deepen my perspective on our challenges and opportunities. As I see it now, my top three priorities are:

1. Define a clear strategic direction for the next 1 to 3 years, communicate it and execute on it.
2. Address current challenges and re-establish credibility with our shareholders.
3. Address outstanding Integration issues and issues from our employee survey.

I look forward to the opportunity to engage with you and our clients. I'm excited about what's ahead for us. I sincerely believe that the company with the best people wins. So I want you to be engaged, committed and ready to shape the future of our company. Together we will take our business to the next level of performance.

There is much to do, but we must also remember that we have important work to keep doing. First and foremost, we must remain committed to serving our customers. I count on you to keep working on your tasks at hand and to pull together as colleagues.

The profitable growth of Harris Stratex is no small matter. We need to build an enduring organization made up of people who care about our success. I want to count on each of you to be fully present and committed on our path to success.

A handwritten signature in black ink, appearing to read 'Harald Braun'.

Harald Braun
President and CEO

Confidentiality notice. This email and any attachments may contain material that is Harris Stratex Networks proprietary information, confidential and/or for the sole use of the intended recipient. Any review, reliance, distribution, disclosure or forwarding without expressed permission is strictly prohibited. If you are not the intended recipient, please contact the sender and delete all copies without reading, printing or saving in any manner. Thank you.